

Message Text

UNCLASSIFIED

PAGE 01 SOFIA 01249 101301Z
ACTION EUR-12

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R 101220Z JUN 77
FM AMEMBASSY SOFIA
TO SECSTATE WASHDC 3061
INFO AMEMBASSY BERLIN
AMEMBASSY BUCHAREST
AMEMBASSY BUDAPEST
AMEMBASSY MOSCOW
AMCONSUL LENINGRAD
AMEMBASSY PRAGUE
AMEMBASSY VIENNA
AMEMBASSY WARSAW
USDOC WASHDC

UNCLAS SOFIA 1249

USDOC FOR BEWT

E.O. 11652: N/A

TAGS: ECON, ETRD, ECRE, EEWT, US, BU, XN

SUBJECT: BEWT STUDY OF ON-SITE PERSONNEL PROBLEMS OF US FIRMS IN
EASTERN EUROPE AND THE USSR

REF: STATE 127591

1. THERE ARE PRESENTLY NO US COMPANY PERSONNEL ON-SITE AT
PROJECTS NOR RESIDENT US BUSINESSMEN IN BULGARIA.

2. EMBASSY SUGGESTS, HOWEVER,
THAT BEWT CONTACT DIRECTLY
GLOBE SERVICES INTERNATIONAL AND FMC CORPORATION, TWO US
FIRMS WHICH HAVE RECENT EXPERIENCE OF HAVING HAD US PERSON-
NEL WORKING IN BULGARIA, TO OBTAIN INFORMATION FOR BULGARIAN
PORTION OF STUDY.

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3. AGRO-INDUSTRIAL DEVELOPMENT OFFICE OF FOOD MACHINERY
INTERNATIONAL DIVISION OF FMC CORPORATION, SAN JOSE,
CALIF. CARRIED OUT EXPERIMENTAL FARM PROJECT NEAR PLOVDIV
IN 1974. ONE KNOWLEDGEABLE OFFICIAL OF TMMF OFFICE OF
FMC WHO COULD ANSWER QUESTIONS OR DIRECT BEWT TO PROPER
PERSON WOULD BE DR. ANDREW G. WATSON (408-289-3502).

4. GLOBE SERVICES INTERNATIONAL OF CHICAGO PREPARED
MASTER PLAN FOR BULGARIA'S SILISTRA AGRO-INDUSTRIAL COM-
PLEX IN 1976 MX PROJECT MANAGER WITH CONSIDERABLE ON-SITE
EXPERIENCE WAS STEPHEN T. KARDEL, 2ND VICEPRESIDENT OF
NORTRUST FARM MANAGEMENT, INC. OF CHICAGO (312-346-5500).
PRESIDENT J. W. NORDSTROM OF GLOBE (312-431-2714) IS ALSO
VERY WELL INFORMED ABOUT SILISTRA PROJECT.

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Message Attributes

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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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